

# Appendix A:

## Points Grid – Expression of Interest

The International Graduate Entrepreneur Points Grid reflects Newfoundland and Labrador’s economic and labour market priorities, and awards points for factors such as language, education, work experience, adaptability and age. Each International Graduate Entrepreneur candidate must achieve a score of 67 in the application assessment in order to qualify under the NLPNP International Graduate Entrepreneur category. The maximum score possible is 110.

### I. LANGUAGE

First Official Language	Points – First Official Language				Total Points (Max. 28)	Documents Required
	Speaking	Listening	Reading	Writing		
CLB 9 +	5	5	5	5	20	IELTS or CELPIP or TEF
CLB 8 +	4	4	4	4	16	
CLB 7 +	3	3	3	3	12	
	Points – Second Official Language					
	Speaking	Listening	Reading	Writing		
CLB 5 +	2	2	2	2	8	

### 2. EDUCATION

Education	Points (Max. 30)	Documents Required
Completion of Doctoral level (PhD) degree in NL	30	Transcripts; Diploma / Degree; Letter from University confirming completion of PhD.
Completion of Master’s level degree in NL	20	Transcripts; Diploma / Degree.
Completion of a post-secondary degree or diploma from NL post-secondary institution of two (2) years or longer	15	Transcripts; Diploma / Degree.

### 3. AGE

Age	Points (Max. 10)	Documents Required
21-30	10	Birth certificate; passport; national identity document.
31-40	10	
41-50	5	
51+	0	

### 4. NEWFOUNDLAND AND LABRADOR ECONOMIC PRIORITIES

NL Economic Priorities	Points (Maximum 15)	Documents Required (where applicable)
Business in Technology, Agriculture, Aquaculture, or Natural Resources	10	Incorporation Documents; Proof of registration with CRA; industry-specific permits; other proof as required.
Business in sector not listed as priority above	5	
Business in Rural Area (Outside St. John's CMA)	5	

### 5. ADAPTABILITY

Adaptability Factor	Points (Maximum 12)	Documents Required
Relatives in Newfoundland and Labrador	6	Proof of status (PR card, passport); Proof of relationship; proof of residency (bills, lease, employer's letter).
Previous work experience in Newfoundland and Labrador of two (2) years or more (contract of service, i.e. waged employment)	6	Reference letters from prior employers.
Previous work experience in Newfoundland and Labrador of one (1) year to two (2) years (contract of service, i.e. waged employment)	3	

## 6. BUSINESS OWNERSHIP EXPERIENCE

<b>Ownership Experience</b>	<b>Points (Max 15)</b>	<b>Documents Required (where applicable)</b>
Ownership of current business of two (2) years or more	10	Incorporation Documents; Proof of registration with CRA; other proof as required.
Ownership of current business for one (1) to two (2) years	5	
Ownership of current business related to field of study	5	Transcripts; Diploma / Degree.